



Nettoline Næstved found an efficient MPS solution for printing sales material

Nettoline Næstved chose a Brother MPS solution with two separate Brother printers, so they don't need to think about ordering supplies, and always have at least one working printer in the building.

nettoline

An MPS solution for mono and colour printing

Since 1973, Nettoline has produced and sold more than 150,000 bespoke kitchens, with an emphasis on quality, fast delivery and competitive prices. There are local Nettoline stores all over Denmark and the company designs and prepares all of the units in its own factory at Aulum in West Jutland.

Nettoline's printing requirements include colour photos for sales material in A4 (approx. 70 %) and A3 format, plus mono A4 office documents. Also, it's important to them that any potential breakdowns will not bring the work to a halt.

Two all-in-one printers for A4 and A3 printing

The MPS solution include an all-in-one A4 colour laser printer and an all-in-one A3 inkjet printer. It was a deliberate choice to acquire two colour printers, to make sure that one would always be working.

Nettoline needs a reliable machine that can print in A3 format, as they often want to print drawings for their customers to show the different layout options.

The MPS solution comes with a service pack, which includes an extended warranty on the printers, and that the machines will be replaced as quickly as possible if they stop working.

“I didn't even research the market when we needed new printers. I had already had dealings with Brother before I started at Nettoline, and I knew what they were capable of. So, I contacted them right away and asked them to help me find a suitable solution.”

Karina Thorbech,
owner of Nettoline Næstved

Overview

The challenge

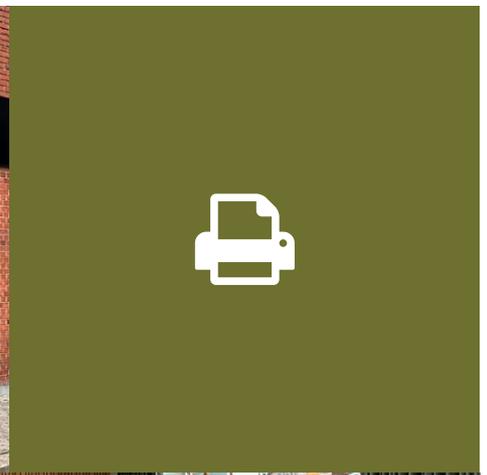
Nettoline Næstved wanted an efficient and reliable print solution to minimise the time spent on printing.

The solution

A Brother MPS (Managed Print Service) solution, with automatic ordering and delivery of supplies and two new printers: a wireless A3 all-in-one inkjet printer (MFC-J6947DW) and an A4 all-in-one colour laser printer (MFC-L9670CDW).

The benefits

Nettoline Næstved chose this particular solution because they wanted to avoid downtime and spending time ordering consumables.



This service was also a major reason for choosing the MPS solution from Brother.

Karin Thorbech continues:

“Service is important for us. It’s reassuring to know that Brother will respond quickly if anything goes wrong. I really appreciate that. Also, I know that if I have any questions, all I have to do is call.”

Installing the machines and starting the MPS contract was quick and easy, and Nettoline sees the process as a plug-and-play solution.

Service is included

All MPS contracts include a service pack - in this case, a SWAPplus service pack, which offers the following benefits:

- Extended warranty.
- Response time under 8 hours (within Brother’s office hours).
- Telephone support.
- Replacement machine (if the issue can’t be resolved over the phone).
- All wearing parts replaced without any limit on print volumes.



Automatic ordering and delivery of consumables

Another feature of an MPS solution which Nettoline is particularly pleased with is that the printers themselves order consumables when the ink or toner levels fall to a certain point. Because the busy kitchen supplier has more important things to spend it’s time on.

The printer sends an order for new consumables via the Brother portal, and Brother sends them directly to Nettoline. So Nettoline always has new supplies of ink and toner before the machines run out.

Find out more about MPS:
brother.lv/mps
brother.it/mps