

## Large medical practice streamlines print with Brother MPS



Doctors, nurses and support staff at busy healthcare facilities want to spend as much time as they can caring for patients, so distractions caused by IT equipment that's not fit for purpose can be hugely frustrating.

That was the challenge facing the small IT team at a medical practice in Mablethorpe, Lincolnshire.

The practice operates across two buildings, employs five GPs, eight practice nurses and a team of healthcare assistants providing hundreds of appointments to patients every day. Its printer fleet consists of machines in each consultation room as well as further units in reception and office spaces. They are used to print prescriptions, notices, office documentation and receipts for non-NHS services.

The printers were showing their age, with frequent breakdowns, poor technical support provision and rising costs for consumables.

### A more reliable and efficient solution

The practice's team was managing the fleet itself, ordering its own supplies of toner and using technical support from a third-party provider.

They decided to transition to a managed print service (MPS) agreement with Brother, which saw a new fleet of 58 printers installed across the practice.

Most of the devices are robust HL-L5100DNT mono laser printers, designed to provide reliable and economical high-volume print performance, but the deal also included four HL-L9310CDW colour laser units.

**“Both clinical and IT staff were spending far too much time dealing with printer problems, so we took the decision to upgrade the whole print system to a solution that would give us the level of reliability we need.”**

IT Administrator at  
Medical practice

### Overview



#### The challenge

- An aging print solution at a busy medical practice was sapping staff time and incurring excessive costs
- Frequent breakdowns and poor technical support caused frustration across the team

#### The solution

- A fleet of 58 printers under a managed print service (MPS) contract
- Connected print monitoring and automated supplies re-ordering
- Automated billing and rapid-response tech support

#### The results

- A significant amount of staff time freed up to focus on patient care
- 19 per cent cost saving compared to the previous solution

## Product focus



### The HL-L5100DNT workgroup mono laser printer

- Built for reliability in high-output environments with robust and hardwearing construction
- Economical printing thanks to 8,000-page (approx.) high-yield toner compatibility
- Designed for seamless integration into networks, allowing efficient workflows and remote support
- Supports enhanced paper handling with option to add multiple feed trays
- Print speed of up to 40 pages per minute



### The HL-L9310CDW professional wireless colour printer

- Crisp text and vivid colours at up to 31 pages-per-minute print speeds
- Built for high-volume, demanding applications where reliability is key
- Compatible with ultra-high-yield 9,000 page toners for very low per-page costs
- Supports wired network, wireless and USB connectivity for ultimate flexibility
- Includes the latest security features, including NFC authentication

## Fit for purpose

The medical practice has achieved significant cost and time savings by upgrading to new, more reliable printers across the practice, both in terms of staff time and financially. Not only has the rate of technical issues decreased to almost zero, but the high-capacity toners and automated supplies mean the team is also spending much less time managing the printer fleet.

Under the MPS agreement, every aspect of printer management is taken care of, from supplies re-ordering and machine condition monitoring to billing and rapid-response tech-support.

But the IT team also has full visibility should they need it – using the Brother Online portal, they can now monitor the printers remotely in order to track print volumes and identify any over or under-used devices.

**“Since day one, the new printers have worked flawlessly. They are seamlessly integrated with our digital patient records system making it very intuitive to print wherever you are in the building and supplies turn up clearly labelled for each printer as and when they’re needed.**

**“The amount of time our people now spend interacting with the printers has been cut dramatically and they are no longer the source of frustration that the previous solution was. They’re also backed up by excellent technical support, so any issues that do occur we’re confident they’ll be resolved quickly.”**

IT Administrator at  
Medical practice

