

Time-saving print technology pays off for family solicitor

Higgins Miller saved £1,800 in the first year of its Brother Managed Print Service contract.

Safe and secure managed print service delivers immediate cost savings

Higgins Miller Solicitors holds large amounts of sensitive information about its clients that must be printed for use in court. Staff also scan documents to be stored digitally, both to save space and to help with security. The firm's IT partner of 25 years, Lowthers, recognised that there were potential time and cost savings to be made by modernising its legacy system, and called on Brother UK to provide a solution.

Modern solution makes operations more efficient

Lowthers worked with Brother UK to generate a clear and concise quote that calculated the cost savings that could be achieved by switching to one of its Managed Print Services (MPS).

The comprehensive MPS solution selected for Higgins Miller utilises six of Brother's award-winning HL-L6400DW A4 mono laser printers and three MFC-L6900DW wireless mono laser printers with scanning capability. By giving Higgins Miller full visibility of print use across the firm, the team is able to accurately quantify the savings that are achieved, and saw print cost reductions of £1,800 in the first year.

Automated processes save time and boost productivity

The five-year full-service deal is a step up from the previous ad hoc system of ordering supplies and repairs, which required significant management time from Higgins Miller staff. The new system allows the business to benefit from the automatic ordering of supplies including printer ink and paper, slashing management time and increasing operational efficiencies significantly.

“By implementing a Brother MPS the practice is now able to store and retrieve its sensitive documents quickly and easily, saving time, space and money from day one.”

Steve Rock, Managing Director, K Lowther

Overview



The challenge

- Reduce costs and increase the efficiency of printing and scanning for a law firm that deals with large quantities of confidential paper and digital documents

The solution

- An integrated Managed Print Service that delivers fast, secure printing and scanning through award-winning technology and ongoing management support

The results

- Annual print costs cut by £1,800
- Automated supplies ordering saves management time
- Full visibility of all print use
- A secure, space-saving solution
- Fast printing with sharp detail