

Thanks to Brother, we can provide our staff with high-performance equipment. As well as meeting our needs in the field, this new mobile printer saves us money on printing costs and reduces all the document management tasks which crop up in our on-site work.

Olivier GIRAUD,
Director of Operations, GARANKA

Garanka 

Chooses our portable printers to equip its engineers

Case study

The Garanka network, which specialises in the maintenance and replacement of heating equipment, was looking to equip its engineers with reliable, high-performance portable printers to optimise their work in the field.

Garanka put the job out to tender, and looked at proposals from six companies based on a technical specification which included three essential criteria for the product:

- Compact size
- Strong design
- Legible information produced

Problem and requirements

- › To meet the needs of engineers out in the field by providing them with the most suitable equipment
- › To make reliable equipment available to engineers
- › Ability to work in a highly regulated sector

brother

Why choose our solution?

The mobile printer PJ-762 stood out for Garanka due to its **robust design, compact size and ability to print in A4 format.**

Its engineers now have a **professional, reliable and light-weight solution capable of printing up to 8 pages per minute.**

Easy to connect via USB and Bluetooth, it can be integrated in any type of case and is easily portable.



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Project challenges

To optimise its on-site activities and comply with current regulations, the Garanka network decided to equip its engineers with new mobile printers.

Problem and requirements

With the aim of making everyday working life easier for its staff, and as proof of its professionalism, Garanka decided to replace the 4-inch printers used by its engineers. Looking for equipment which was *“impact-resistant and unlikely to be put out of action”* if knocked, the network also prioritised the option of being able to print out all the legal notices made compulsory by the new French law on consumer rights. After looking at proposals from 6 suppliers, Brother seemed the obvious choice.

Brother solution

Light, reliable and easy to connect via USB and Bluetooth, the mobile printer PJ-762 met all the requirements of Garanka's specification.

The General Business Terms are today managed from head office and placed on a server. *“During their work in the field, engineers are now able to access all the information they need via a Tablet, and print it out”*, says Olivier GIRAUD, Director of Operations at GARANKA.

Between September 2016 and June 2017, more than 500 maintenance engineers have been equipped with PJ-762 printers.

Garanka in brief

Formed in 2010, the Garanka network has in just a few years become an essential player in the market for maintenance and replacement of heating equipment in France.

Today the network covers around 40% of France, with turnover close to 75 million Euros.



About Brother

Formed in Japan in 1908, the Brother trademark is today known throughout the world, and has branches in 44 countries. Its solutions are sold in more than 100 countries worldwide. Brother focuses its expertise on document sharing and management, and has developed a whole range of solutions which integrate 100% proprietary technologies.

Further information is available at www.brother.fr